



Quoted By:
 Quote Expiration:
 Quote Name:

Exhibit A
 Schedule 3
 John Hardin
 7/25/22

Sales Quotation For:
 Franklin County
 305 S Main St
 Ottawa KS 66067-2331

Tyler Annual Software – SaaS

Description	List Price	Discount	Annual
Incode			
Incode 10 Financial Management Suite			
Core Financials	\$ 19,930	\$ 1,594	\$ 18,336
ACFR Statement Builder	\$ 21,780	\$ 1,089	\$ 20,691
Benefits Enrollment	\$ 8,251	\$ 660	\$ 7,591
Contracts Management	\$ 0		\$ 0
Fixed Asset Scanning Interface	\$ 1,993	\$ 159	\$ 1,834
Fixed Assets	\$ 3,812	\$ 305	\$ 3,507
Grants Management	\$ 1,993	\$ 159	\$ 1,834
Inventory Control	\$ 5,658	\$ 453	\$ 5,205
Inventory Scanning Interface	\$ 1,993	\$ 159	\$ 1,834
Personnel Management (Includes Position Budgeting)	\$ 15,429	\$ 1,234	\$ 14,195
Employee Self Service (Employee Portal)	\$ 0		\$ 0
Project Accounting	\$ 5,545	\$ 444	\$ 5,101
Purchasing	\$ 6,932	\$ 555	\$ 6,377
Tyler Content Management			

Tyler Content Manager Enterprise Edition -TCM EE \$ 24,756 \$ 1,980 \$ 22,776

TOTAL: \$ 118,072 \$ 8,791 \$ 109,281
Term # of Years: 5

Tyler Annual Services

Description	List Price	Discount	Annual
Incode			
Other Services			
Tyler U	\$ 3,744	\$ 374	\$ 3,370
TOTAL:	\$ 3,744	\$ 374	\$ 3,370

Third Party Software & Hardware

Description	Quantity	Unit Price	Extended Price	Annual
Incode				
Hardware				
Epson TMH6000V Thermal Receipt Printer White USB NEW	1	\$ 1,050	\$ 1,050	\$ 203
TOTAL:			\$ 1,050	\$ 203

Services

Description	Hours/Units	Extended Price	Maintenance
Incode 10 Financial Management Suite			
Professional Services	592	\$ 76,960	\$ 0
Accounts Payable History Data Conversion	1	\$ 1,000	\$ 0
Accounts Payable Vendors Data Conversion	1	\$ 2,000	\$ 0
General Ledger History Data Conversion	1	\$ 750	\$ 0
General Ledger Chart of Accounts Data Conversion	1	\$ 1,750	\$ 0
Financials Project Management	1	\$ 2,200	\$ 0

Personnel Management -Payroll History Data Conversion	1	\$ 1,000	\$ 0
Personnel Management - Employees Records Data Conversion	1	\$ 2,250	\$ 0
Tyler Content Management			
Professional Services	150	\$ 19,500	\$ 0
TOTAL:		\$ 107,410	\$ 0

Summary	One Time Fees	Recurring Fees
Total SaaS		\$ 109,281
Total Third Party Hardware, Software, Services	\$ 1,050	\$ 203
Total Tyler Services	\$ 107,410	\$ 3,370
Summary Total	\$ 108,460	\$ 112,854
Contract Total	\$ 221,314	

Detailed Breakdown of Professional Services (Included in Summary Total)

Description	Hours	Extended Price	Maintenance
Incode			
Incode 10 Financial Management Suite			
Accounts Payable History Data Analysis	4	\$ 520	\$ 0
Accounts Payable Vendors Data Analysis	4	\$ 520	\$ 0
Benefits Enrollment	16	\$ 2,080	\$ 0
ACFR Statement Builder	40	\$ 5,200	\$ 0
Contracts Management	20	\$ 2,600	\$ 0
Core Financials	148	\$ 19,240	\$ 0
Fixed Asset Scanning Interface	4	\$ 520	\$ 0
Fixed Assets	24	\$ 3,120	\$ 0
General Ledger History Data Analysis	4	\$ 520	\$ 0
General Ledger Chart of Accounts Data Analysis	8	\$ 1,040	\$ 0
Grants Management	8	\$ 1,040	\$ 0
Inventory Control	32	\$ 4,160	\$ 0

Inventory Scanning Interface	32	\$ 4,160	\$ 0
Personnel Management History Data Analysis	4	\$ 520	\$ 0
Personnel Management	144	\$ 18,720	\$ 0
Personnel Management - Employees Records Data Analysis	4	\$ 520	\$ 0
Project Accounting	20	\$ 2,600	\$ 0
Purchasing	36	\$ 4,680	\$ 0
Employee Self Service - Employee Portal	40	\$ 5,200	\$ 0
Sub-Total	592	\$ 76,960	\$ 0
Tyler Content Management			
Content Manager Enterprise Edition	150	\$ 19,500	\$ 0
Sub-Total	150	\$ 19,500	\$ 0
TOTAL:	742	\$ 96,460	\$ 0

Comments

Accounts Payable History conversion includes unlimited historical records

Accounts Payable conversions include Vendor Master Only - additional fee for historical views.

Core Financials includes general ledger, budget prep, bank recon, AP, CellSense, a standard forms pkg, output director, positive pay, secure signatures.

General Ledger History conversion includes unlimited historical records

General Ledger conversions include Chart of Accounts - additional fee for historical views.

Personnel Management History conversion includes unlimited historical records

Personnel Management/Payroll conversions include employee master, deductions/taxes, retirement, current leave totals, current direct deposit - additional fee for historical views.

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.

- Fees for hardware are invoiced upon delivery.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.
- Fees for services included in this sales quotation shall be invoiced as indicated below.
 - o Implementation and other professional services fees shall be invoiced as delivered.
 - o Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
 - o Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.
 - o Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
 - o If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
 - o Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here:

<https://www.tylertech.com/terms/tyler-saas-services>.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held
For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____

Date: _____

Print Name: _____

P.O.#: _____