

**FRANKLIN COUNTY
COMMISSION AGENDA ITEM**

TO: BOARD OF FRANKLIN COUNTY COMMISSIONERS	Reviewed:
FROM: Lisa Johnson	Ext: 3485
DEPARTMENT: Administration	
DATE: Monday, January 26, 2009	No:

ITEM: Review the proposals as submitted for the digital orthographic aerial photography for the Franklin County Appraisal Department.

Background: A Request for Proposals for the Digital Orthographic Aerial Photography was issued on October 8, 2008. A deadline for all submittals was set for January 5, 2009. Eleven bids were received; the County Appraiser and County Administrator have reviewed the proposals.

Recommended Action: It is recommended that the Commission review and discuss the proposals as submitted.

Attachments: Proposals for Digital Orthographic Aerial Photography, Tabulation Sheet, and References

2009 Digital Orthographic Aerial Photography Proposals

Received on or before the RFP deadline of 2:00 p.m. CST, January 5, 2009

BID	UPPER IF RANGE BID	SPEC'S MEET ?	COMPANY	COMMENT
\$108,495.00	\$136,195.00	NO	STEWART GEO TECHNOLOGIES	NO BLACK AND WHITE PROPOSAL (COLOR FILES ARE LARGE)
\$53,100.00	\$62,130.00	NO	AERO-METRIC (PKA MARKHURD)	QUOTED 2.0' ON 156 TILES, RFP ASKED FOR 3.0' RESOLUTION)
\$49,000.00	\$137,000.00	YES	WILSON & COMPANY	DEPENDING ON FILM OPTION (?)
\$45,000.00	\$57,000.00	YES	ALLIED INFORMATION SOLUTIONS	THREE PAGE PROPOSAL WITH NO DETAIL INFORMATION
\$44,200.00	\$61,500.00	YES	KUCERA INTERNATIONAL, INC	QUOTED BASE OF \$44,200 BASE PLUS ADDL IF FR CO WISHES
\$42,426.00	\$70,089.00	YES	M. J. HARDEN	MISSION, KS FIRM
\$39,925.00	\$50,745.00	YES	SURDEX CORP	MAYBE \$1000 LESS DEPENDING ON BUTLER CO OPTION
\$38,030.00	\$152,424.00	NO	WILLIAMS AERIAL & MAPPING, INC	NO BLACK AND WHITE PROPOSAL (COLOR FILES ARE LARGE)
\$37,575.00	\$64,350.00	YES	WILLIAMS - STACKHOUSE, INC	(UPPER BID IS "DEPENDING ON OPTIONS")
\$35,000.00	\$45,000.00	NO	AERIALS EXPRESS	NO BLACK AND WHITE PROPOSAL (COLOR FILES ARE LARGE)
\$33,540.00	NA	NO	SIDWELL	NO BLACK AND WHITE PROPOSAL (COLOR FILES ARE LARGE)

NOTE: The lowest bid, which has been determined to meet our RFP specifications, is from Williams - Stackhouse, Inc. Roy was impressed with the thoroughness of their proposal and noted that the quote of \$37,575.00 provides everything we need. There was one issue where the proposal quoted 63 1" = 100' tiles rather than the 65 we had specified. Roy contacted the company and they indicated there would be no change for 65 tiles.

Quotes by price

		Were the photos done to your specifications?	Did the accuracy of the photos meet your requirements?	Did they do the work for the price quoted?	Did they deliver the product in a timely manner?	Were you satisfied with the end results?	Would you use them again?	Additional Comments
Kucera International , Inc.	Salina, Kansas	Yes	Yes	Yes	Yes	100% Satisfied	Yes	Prices were good. Excellent results.
	Atchison County, Kansas	some flaws - skewed images	Yes	Yes	Yes	Yes - good imagery	Yes	Sub-Contracted
	Black Hawk County, Iowa	Yes - very happy	Yes	Yes	Yes	Yes	Yes	Very cooperative.
	Muscatine County, Iowa	Yes	Yes	Yes	some delays - about 1 month late	technical problem w/film - there were air bubbles creating a newton ringing effect on some pictures	Yes - multiple county project (not all counties as happy w/end results)	Prices were good. No major issues.
	New Madrid, Iowa	Yes	Yes	Yes - kept a 10% retainage until work was complete and had a performance bond	Yes	Yes	Yes	Were able to hire a local ground control crew. Get a copy of the DEM.
Wilson & Company	Lyon County, Kansas	Yes	Yes	Yes	Yes - very timely	Yes - absolutely	Yes - absolutely	
	Reno County, Kansas	emailed questions						
	Hutchison, Kansas	Yes	Yes	Yes	Yes	Yes	Yes	After the project was complete the customer service slacked and they were not timely in fixing problems.
	Bartlesville, Oklahoma	left message						
	Plymouth County, Iowa	Yes - better than specifications	Yes	Yes	3 months ahead of schedule	Yes	Yes	Good experience. Explained everything very well.
Surdex Corporation	Collier County, Florida	Yes - very good	Yes	Yes	Yes - perfect	Yes - very much so	Yes - 3 years	Good people to work with.
	Stokes County, North Carolina	Yes	Yes - good resolution	Yes	Yes	Yes	Yes	Worked well with County's needs and time and money delays/constraints. No sub contractors, produced their own work.
	Person County, North Carolina	Yes	Yes	Yes	Yes - ahead of schedule	Yes	Yes	Everything went well.

